2022 ELECTIONS AND SESSION OUTLOOK

MINNESOTA CHAMBER OF COMMERCE

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MIDTERMS IN MINNESOTA

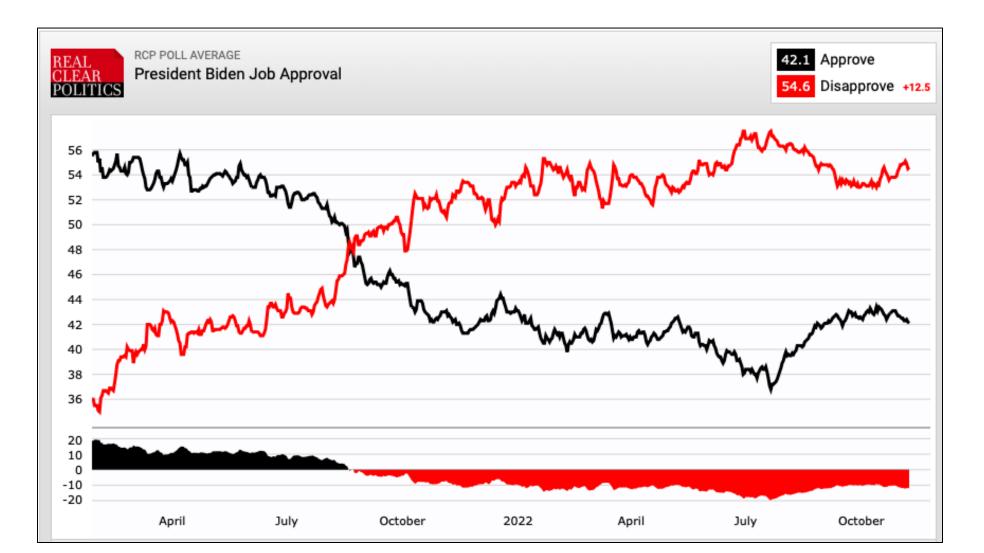


Traditionally the party that controls the White House loses seats in the Legislature

YEAR	HOUSE CONTROL	SEATS	SENATE CONTROL	SEATS	PRESIDENT
2022	DFL 70-64	No Change	DFL 34-33	+1	Biden
2018	DFL 75-59	+18 DFL			Trump
2014	GOP 72-62	+11 GOP			Obama
2010	GOP 72-62	+25 GOP	GOP 37-30	+16	Obama
2006	DFL 85-49	+19 DFL			Bush
2002	GOP 81-52	+11 GOP	DFL 34-31	-4	Bush
1998	GOP 71-63	+7 GOP			Clinton

Green = mid term + re-districtricting

NATIONAL POLLING – BIDEN JOB APPROVAL

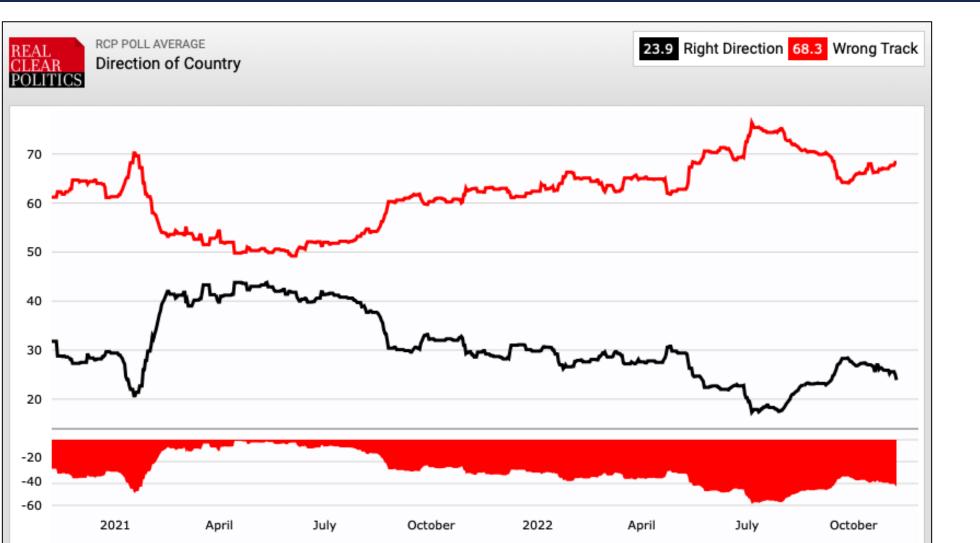


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NATIONAL POLLING – RIGHT TRACK/WRONG TRACK



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WHAT ABOUT MINNESOTA?



<u>Governor</u>

- DFL: Tim Walz: 52.27%
- GOP: Scott Jensen: 44.60%

Attorney General

- DFL: Keith Ellison: 50.37%
- GOP: Jim Schultz: 49.53%

Secretary of State

- DFL: Steve Simon: 54.53%
- GOP: Kim Crockett: 45.38%

State Auditor

- DFL: Julia Blaha: 47.47%
- GOP: Ryan Wilson: 47.12%

- 2022 Turnout: 2,510,631 (est 61%)
- 2018 Turnout: 2,587,287 (64%)



2022 ELECTIONS



House Results 70-64 (DFL) – majority remains unchanged

- 6 incumbents lost (4 GOP, 2 DFL)
- 46 new House members
- 14 Districts won by less than 700 votes
- DFL won their four closest races by 1,471 total votes (Coon Rapids, St. Peter, Blaine, Chanhassen)

Senate Results 34-33 (DFL) – majority changes from GOP to DFL

- 1 incumbent lost (1 GOP); DFL picked up two Greater MN seats
- 24 new Senate members
- 3 districts won by less than 705 votes.
- DFL won their closest race by 321 votes (Cottage Grove). GOP won their closest race by 186 votes (Cottage Grove). GOP won their closest race by 186 votes (Cottage Grove).





Battleground Districts

Senate

- 4 in Greater MN Arrowhead, Moorhead, Iron Range, St. Cloud
 - 3 DFL wins, 1 GOP win
- 8 in Metro 4 north metro, 2 east metro, 2 south metro
 - 4 DFL wins, 1 GOP win

House

- 11 in Greater MN Arrowhead, Iron Range, St. Cloud, St. Peter, Austin, Rochester
 - 5 DFL wins, 6 GOP wins
- 18 in Metro 3 west metro, 5 north metro, 4 east metro, 6 south metro
 - 13 DFL wins, 5 GOP wins





What does single party control mean for our members? Leaders said:

- Ease inflation pain more money in people's pockets; lower property taxes; create good jobs
- Substantially invest in education
- Make sure Minnesotans can make their own health care decisions
- Innovate around climate change
- Protect collective bargaining
- Pass ERA amendment
- Prevent price gouging
- Election reforms
- Make health care more affordable
- Address affordable housing crisis



If history is a guide....

Governor Walz proposed significant tax increases - even with large budget surplus

- Last budget cycle, \$1.6 billion surplus Governor proposed increasing general fund spending 10%; 11.25% corporate tax increase; new 14.5% capital gains tax; new 5th tier income tax of 10.85% (>\$1M); \$2.2 billion employer funded paid leave payroll tax
- "Corporations and the wealthy are not paying their fair share"
- State spending > 10% but permanent tax relief considered unsustainable



2022 NEW MAJORITY PRIORITIES

If history is a guide.....

Last "trifecta" during 2013 and 2014 sessions

- \$2.12 billion in tax increases including new individual income tax 4th tier of 9.85%, B2B tax, corporate tax increases, cigarette tax increases
- Spending increase of 8% in first biennium and 11% increase in second biennium
- Negotiations:
 - Dayton = \$1.8 billion; Senate = \$1.8 billion; House = \$1.4 billion
 Final agreement = \$2.12B



2022 ELECTIONS – WHAT HAPPENED ELSEWHERE?



Ohio

- Republican continued control of state senate
- Republicans continued control state house
- Republican Governor Dewine re-elected; all constitutional offices remain republican

Michigan

- Democrats take full control of state government since 1983
- Democrats won control of House (1st time since 2008)
- Democrats won control of Senate (1st time since 1984)
- Democrat Governor Widmer re-elected; all constitutional offices remain democrat

2022 ELECTIONS – WHAT HAPPENED ELSEWHERE?



Other notable results:

- CA considered 8 ballot initiatives; CO considered 11 ballot initiatives
- 3 states constitutional right to reproductive freedom (CA, MI, VT)
- 2 states legalized recreational marijuana (MD, MO now 22 states)
- MA imposes a new 4% income tax surcharge for those above \$1 million generating roughly \$2 billion per year, mostly earmarked for public schools
- ID advisory direction to legislature to enact corp and flat income tax, send rebates to taxpayers, dedicate \$400 million to public education

2022 ELECTIONS – WHAT HAPPENED ELSEWHERE?



- IL constitutional right to organize and collectively bargain
- TN constitutional right to work
- NV increase minimum wage to \$12 by 2024; ranked choice voting
- NE require photo ID to vote; increase the minimum wage from \$9 \$15/ hour by 2026

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• ND – term limits; no on legalizing marijuana

WHAT DOES THIS MEAN FOR MN BUSINESSES?

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Minnesota's economy has many strengths:

• Highly developed economy, diverse base of industries, hard working educated workforce, industry leading companies, high innovation rates, above-average incomes, and abundant natural resources

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Growth in southern and western states is hot – but we're not

Minnesota's economy could be stronger, more vibrant, more competitive with fundamental changes:

- Structural tax reform
- Meet workforce needs through near and longer term solutions
- Environmental and regulatory reforms
- Make affordability a front and center consideration (childcare, housing, costs of living, costs of doing business here)



How does Minnesota Compare?

States with individual income tax rates higher than Minnesota

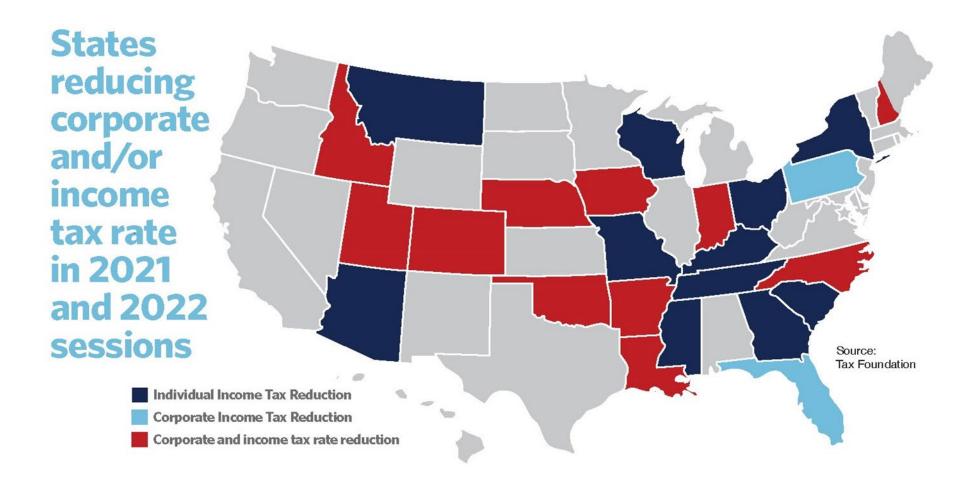


Only one state will have corporate rate higher than Minnesota in 2023



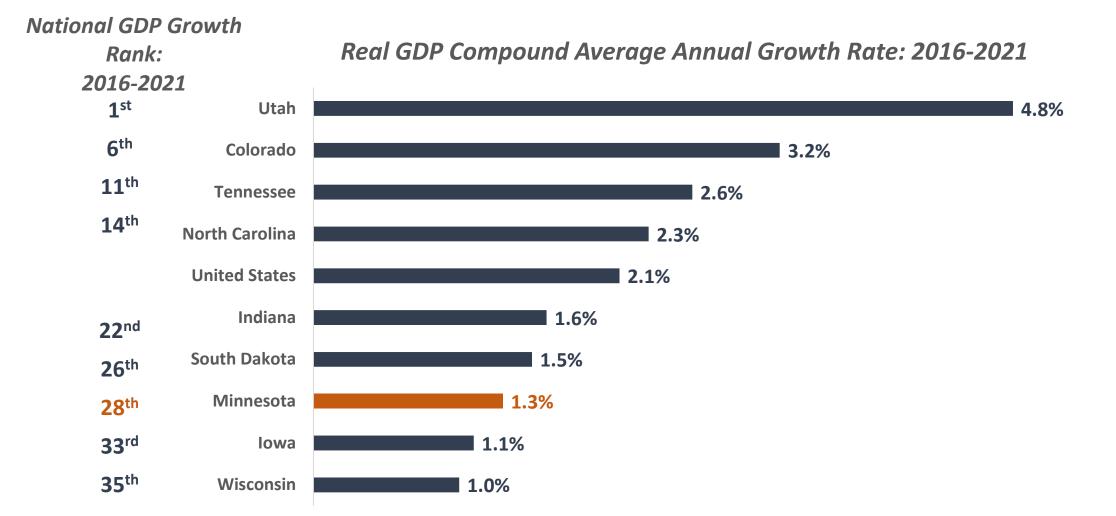
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ECONOMIC INDICATORS

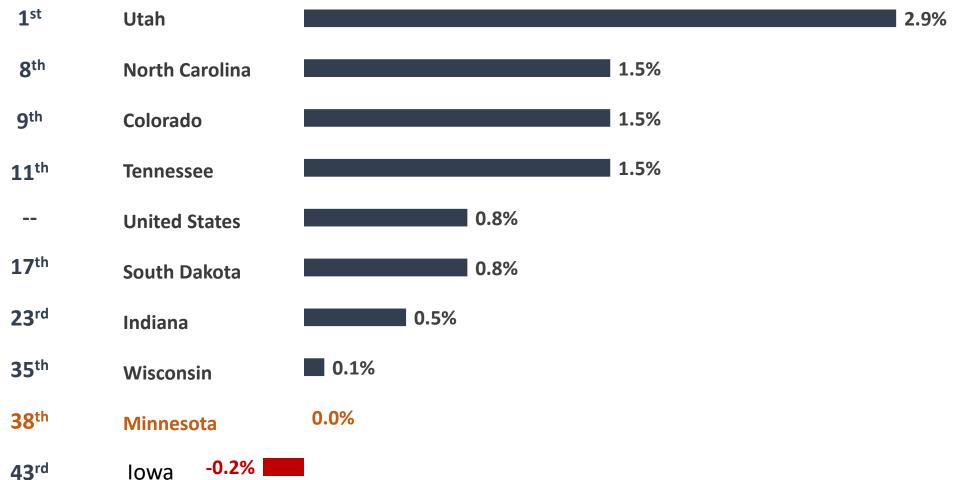




ECONOMIC INDICATORS



Total Employment Compound Average Annual Growth Rate: 2016-2021



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Structural Tax Reform:

Reduce individual rates – for business and talent attraction and retention

- ✓ 9.85% = 6th highest
- ✓ 7.85% rate = 8th highest
- ✓ 6.80% rate = 13th highest
- ✓ 5.35% rate = 26^{th} highest

How much would it cost??

- 1% rate reduction for all 4 income tax brackets = \$1.4 billion annually
- 1% rate reduction for top rate = \$430 million annually
- Get out of the top ten, or a 6.99% rate = \$1.2 billion annually

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Structural Tax Reform:

Reduce corporate rate

How much would it cost??

- ✓ 9.80% current rate
- ✓ 8.25% rate = \$275 million annually
- ✓ 1% reduction = \$178 million annually

FEDERATION

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State economic outlook:

- \$7.049 billion surplus for FY 22/23
- \$2.6 billion in reserves
- \$5 billion surplus for FY 23/24
- \$3.9 billion revenues ahead of projections (September update)

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State spending continues to grow, but tax relief is considered too expensive

- FY 24/25 budget revenues will be \$60.6 billion; spending projected at \$54.3 billion general fund and \$101.7 billion all funds
- 5% spending growth already built into the forecast. 10 years ago the FY 14/15 budget general fund was \$39.6 billion and all funds was \$69.5 billion
- Average spending growth for general fund for last 5 budget cycles is 8%.

WORKFORCE SOLUTIONS

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Meet workforce needs – near- and long-term strategies

Near term:

- Accelerate certification and training for key industries, based on data (e.g. CDL's, manufacturing and tech)
- Broaden Minnesota licensing and certification to increase supply (nurse licensure compact; immigrants; 15-18 year old youth employment; construction, manufacturing, child care workforce)
- Automation incentive/credit
- Increase supply of child care providers; reduce regulatory barriers
- Evaluate and audit all workforce spending programs, workforce boards for alignment with needs of economy and direct employer engagement; use performance metrics/ROI

WORKFORCE SOLUTIONS

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Meet workforce needs - near and long-term strategies

Longer term:

- Use Chamber Foundation research to align the state's K-12 and workforce development systems
- Use results of evaluation/audit to reduce duplication of programs; focus workforce boards, resources on highest need, highest ROI programs/initiatives
- Increase career pathways and experiential learning; increase career counselors in middle, high schools
- Improve Minnesota's high school CTE and tech training



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Environmental and regulatory reforms:

Explore a "green tier" model

- WI model that rewards applicants who exceed environmental standards and regulations (e.g. minimize impact on natural resources; replace wetlands; voluntary actions to reduce environmental impacts)
- Reward = single point of contact in regulating agency, expedited review, greater flexibility in meeting permitting requirements, longer run time for permit
- Chamber Foundation pursuing an in-depth comparison of permitting practices across other states and by industry sector
- Also examining the economic impact of lost business location and expansion opportunities

IMPORTANCE OF AFFORDABILITY

FEDERATION

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Affordability

- Cost of living & cost of doing business
 - Housing
 - Child care
 - Healthcare
 - Energy
 - Transportation
 - Telecom & Broadband