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AFLAC TOP PRODUCER DEBORAH A. KRUMP QUALIFIES FOR OCTOBER HAWAIIAN TRIP
Independent agent one of only nine Minnesota agents to secure the honor

(St. Cloud, Minn., October 3, 2017) Independent insurance agent Deborah A. Krump, Waite Park, has earned a trip to AFLAC's 2017 National Convention at the Hilton Hawaiian Village in Honolulu, Hawaii. Krump qualified for the October incentive by selling more than \$245,000 annualized premium of supplemental insurance during AFLAC's 39-week qualification period from November 12, 2016 to August 11, 2017.

This year, Minnesota yielded nine agents who qualified from a field of 101. Top-producer Krump has qualified for the convention three times during her 14-year affiliation with AFLAC. The competition was especially difficult since she worked through March with a broken shoulder.

"I was persistent in creating and working my plan, with the national convention goal in mind," Krump said. "Much of the business came from my existing account base."

Krump also credited AFLAC's corporate claims support and "Next Day Pay."

"Many people need AFLAC's help because of high deductible health insurance plans," said Krump. "Being able to help clients with this challenge makes me feel good about my business."

Brothers Paul, John and William Amos founded American Family Life Assurance Company (AFLAC) in 1955 in Columbus, Georgia, and expanded the company's coverage in 1958 to include cancer insurance. AFLAC policies also include Short Term Disability, Accident, Hospital, Critical Illness, Life, Dental and Vision insurance.

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