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AFLAC TOP PRODUCER DEBORAH KRUMP QUALIFIES FOR SAN FRANCISCO CONVENTION

Independent agent one of nine Minnesota agents to secure the honor

(St. Cloud, Minn., September 19, 2018) Independent insurance agent Deborah A. Krump, Waite Park, will attend AFLAC's 2018 National Convention at the San Francisco Marriott Marquis, October 3 to October 7, having earned her spot by selling \$252,316 in annualized premium of supplemental insurance during AFLAC's 39-week qualification period, November 11, 2017 to August 10, 2018.

This achievement marks the fourth time top-producer Krump has qualified for the convention during her 15-year affiliation with AFLAC. She is one of nine to qualify from a field of 109 Minnesota agents.

"I serve clients across Central Minnesota and the Twin Cities, and much of my convention-qualifying business comes from existing clients happy with AFLAC and my customer service," said Krump. "Most of my employer accounts offer health insurance to employees. Some don't. AFLAC allows employees to fill the gaps left by high-deductible health insurance. And because it pays cash to policyholders, AFLAC lets employees apply claim money to areas of their households that need it most."

Krump also credited AFLAC's corporate claims support and Next Day Pay service.

Brothers Paul, John and William Amos founded American Family Life Assurance Company (AFLAC) in 1955 in Columbus, Georgia, and expanded the company's coverage in 1958 to include cancer insurance. AFLAC policies also include Short Term Disability, Accident, Hospital, Critical Illness, Life, Dental and Vision insurance.

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